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P R 210847Z OCT 09
FM AMCONSUL DUBAI
TO RUEHC/SECSTATE WASHDC PRIORITY 6688
INFO RUEHAD/AMEMBASSY ABU DHABI 3692
RUEHDE/AMCONSUL DUBAI 9980

UNCLAS DUBAI 000451

SENSITIVE
SIPDIS

DEPARTMENT FOR PM/DTCC

E.O. 12958: N/A
TAGS: [ETTC](#) [KOMC](#) [AE](#)
SUBJECT: BLUE LANTERN BROKER INQUIRY-- CASE NO. K-2350 (BROKER SAID CHARLES KIWAN)

REF: STATE 99615

¶1. (SBU) Poloff met with Said Kiwan, Director MVP Tech on October 15 as requested in reftel Blue Lantern broker inquiry. MVP Tech was established in 2003 and is a security contractor specializing in systems integration for prominent Dubai companies and hotels such as Al Tayer, Arabtec, World Trade Center, Emirates Towers, Jumeirah Beach Hotel, and Burj Al Arab. Other customers include those in the GCC.

¶2. (SBU) Kiwan explained that the company has 45 employees and 30 of the 45 are engineers. The company is based in Dubai and is looking to open a satellite office in Abu Dhabi. Poloff verified that the location of the office is the same address noted on the Brokering Registration Statement. Kiwan did not have a copy of the Notification of Conditions on Export License available.

¶3. (SBU) All shipments are delivered to and stored at the MVT Tech warehouse which is 4000 square feet with access-controlled door to the main office. Poloff did not observe security personnel or other entrances. TNT is the air transport company that Kiwan uses. An MVT Tech engineer will always go to the client's location for installation. MVP Tech orders on demand and does not keep the systems at the warehouse for very long. Kiwan explained that they have spare parts in storage for maintenance purposes.

¶4. (SBU) MVP Tech's more sensitive security systems include explosives detection/prevention systems and long-range military cameras and radars. MVP Tech procures these systems from a US Company named ICX Technologies. The Dubai Government ordered the long-range military camera and radars system from Kiwan. Other equipment includes CCTV, access control systems, and license plate recognition systems.

¶5. (SBU) Kiwan is aware of the US Munitions List restrictions. Poloff asked whether there were additional requirements from the Dubai Government to handle sensitive equipment. Kiwan explained that all company employees are required to complete training from the Dubai Police. The Dubai Police provides certification for companies dealing with sensitive items. This certification is required for the Dubai Chamber of Commerce and Industry to issue a license to operate business in Dubai.

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